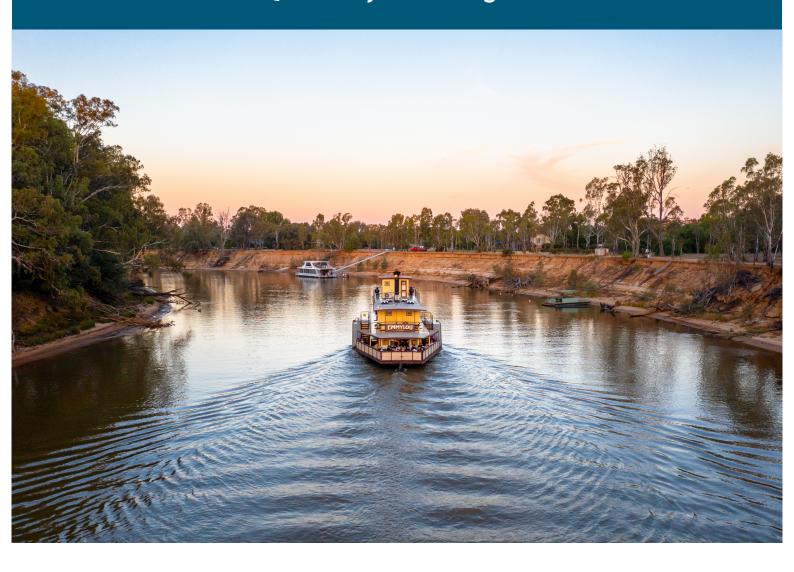
Travel to the Murray Region

Year ended June 2021 Quarterly Tracking of Selected Measures





DOMESTIC TRAVEL TO MURRAY REGION

July 2020 to June 2021

and change on July 2019 to June 2020

Domestic overnight travel			
iio	2.1 million	-18.3 %	
	6.6 million	-19.5 %	
*	\$924 million	-24.7 %	

Total domestic travel			
iio	4.5 million	-15.9%	
إعدا	6.6 million	-19.5 %	
4	\$1.2 billion	-26.0%	

Domestic daytrip travel			
iio	2.4 million	-13.7 %	
#	\$304 million	-29.6 %	



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Sources: National Visitor Survey and Regional Expenditure Model, YE Jun 21, Tourism Research Australia. Total domestic travel is the sum of domestic overnight travel and domestic daytrip travel.

MRT works in partnership with Visit Victoria, Destination NSW, Destination Riverina Murray and acknowledges the funding support for this research

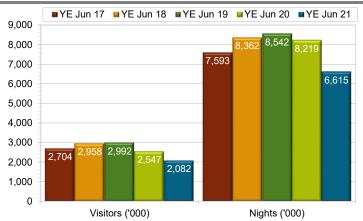
Domestic travel to the Murray region (1)

For the period July 2020 to June 2021



Overnight travel

Visitors and nights



The Murray region received nearly 2.1 million overnight visitors - down by 18.3% on YE Jun 20. Visitors spent over 6.6 million nights in the region - down by 19.5% on YE Jun 20.

Expenditure (2)

Overnight visitors spent \$924 million in the Murray region - down by 24.7% on YE Jun 20. On average, visitors spent \$140 per night - down by 6.5% on YE Jun 20.

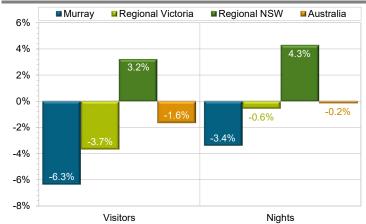
(2) Sources: NVS & Regional Expenditure Model, YE Jun 21, TRA.

Market share

The overnight sector represented 46.5% all domestic visitors to the Murray region - down by 1.4% pts on YE Jun 20. The overnight sector contributed 75.2% of total domestic spend in the region – up by 1.2% pts on YE Jun 20.

The Murray region received 5.6% of visitors and 5.3% of nights in the combined area of regional Victoria and regional NSW. Compared to YE Jun 20, the share of visitors was down by 1.5% pts and the share of nights was down by 1.8% pts.

Average annual growth - YE Jun 17 to YE Jun 21



Over the period YE Jun 17 to YE Jun 21, the Murray region had an average annual decline of -6.3% in **visitors**. The region had a higher decline than regional Victoria and Australia. Regional NSW experienced growth over the period.

The Murray region had an average annual decline of -3.4% in **nights** over the period. The region had a higher decline than regional Victoria and Australia. Regional NSW experienced growth over the period.

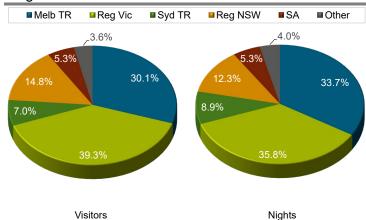
Purpose of visit



'Holiday' (44.9%) was the largest purpose for **visitors** to the Murray region. 'Visiting friends and relatives (VFR)' (31.5%) was the 2nd largest purpose, followed by 'business' (15.7%). Compared to YE Jun 20, 'holiday' increased by 6.4% pts whilst 'VFR' decreased by 5.9% pts.

'Holiday' (44.3%) was the largest purpose in terms of **nights** in the Murray region. 'VFR' (33.2%) was the 2nd largest purpose, followed by 'business' (14.3%). Compared to YE Jun 20, 'holiday' increased by 2.0% pts whilst 'VFR' decreased by 2.8% pts.

Origin



The Murray region received 69.4% of visitors and 69.5% of nights from **Victoria**. Compared to YE Jun 20, Victorian visitors were down by 14.6% and nights were down by 8.8%.

NSW contributed 21.8% of visitors and 21.2% of nights in the region. Compared to YE Jun 20, NSW visitors were down by 14.9% and nights were down by 5.8%.

South Australia contributed 5.3% of visitors and 5.3% of nights in the region. Compared to YE Jun 20, visitors from South Australia were down by 18.3%.

Other states contributed 3.6% of visitors and 4.0% of nights in the region. Compared to YE Jun 20, visitors from other states were down by 60.5%.

Month returned from trip

April (16.0%) was the most popular month for visitors to return from their trip to the Murray region. January (13.9%) was the 2nd most popular month to return, followed by March (13.0%).

The Murray region includes: Mildura / Wentworth region, Swan Hill region, Echuca / Moama region, Sun Country region, and Albury / Wodonga region.

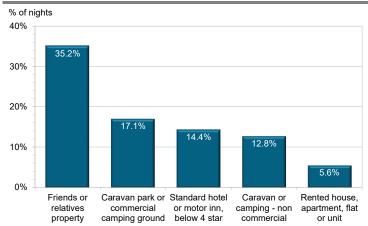
Domestic travel to the Murray region (1)

For the period July 2020 to June 2021



Overnight travel (cont)

Accommodation



'Friends or relatives property' (35.2%) was the most popular accommodation type used for **nights** in the Murray region. Compared to YE Jun 20, 'caravan or camping – non commercial' increased by 3.7% pts whilst 'caravan park or commercial camping ground' decreased by 3.0% pts.

Length of stay

Visitors stayed, on average, 3.2 nights in the Murray region – unchanged on YE Jun 20.

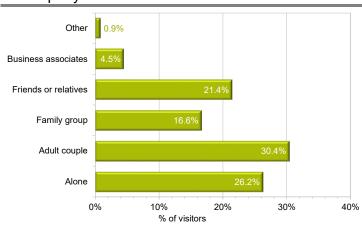
Activities

'Eat out, dine at a restaurant or cafe' (51.4%) was the most popular activity undertaken by visitors to the Murray region. 'Visit friends and relatives' (27.0%) was the 2nd most popular activity undertaken, followed by 'pubs, clubs, discos etc' (25.3%).

All transport

'Private vehicle or company car' (94.8%) was the most popular transport used by visitors to the Murray region. 'Aircraft' (2.3%) was the 2nd most popular transport used, followed by 'rental car' (1.0%).

Travel party

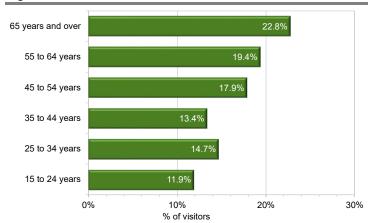


'Adult couple' (30.4%) was the most common travel party description of visitors to the Murray region. 'Alone' (26.2%) was the 2^{nd} most common travel party description.

Number of stopovers on trip

Nearly $\frac{3}{4}$ (72.6%) visitors to the Murray region had one stopover only on the trip. Nearly $\frac{1}{10}$ (8.4%) had two stopovers on the trip.

Age



'65 years and over' (22.8%) was the biggest age group of visitors to the Murray region. '55 to 64 years' (19.4%) was the 2nd biggest age group, followed by '45 to 54 years' (17.9%).

Gender

More visitors to the Murray region were male (55.2%) than female (44.8%).

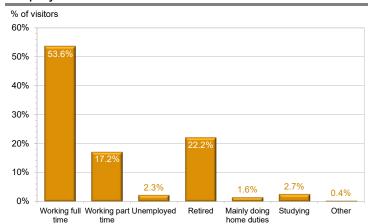
Lifecycle

'Older non-working' (22.8%) was the largest lifecycle group of visitors to the Murray region. 'Older working' (20.4%) was the 2nd largest lifecycle group, followed by 'parent with youngest child aged under 15' (18.7%).

Marital status

More visitors to the Murray region were married or part of a couple (70.3%) than single (29.6%).

Employment



'Working full time' (53.6%) was the most common employment status of visitors to the Murray region. 'Retired' (22.2%) was the 2nd most common employment status, followed by 'working part time' (17.2%).

Annual household income

The average annual household income was \$125,487 amongst visitors to the Murray region. Over 3/10 (30.7%) of visitors had an annual household income of '\$150,000+'. Note: nearly 1/5 (19.4%) did not provide an income.

Note: Percentage change figures provided in this report do not necessarily represent statistically significant change.

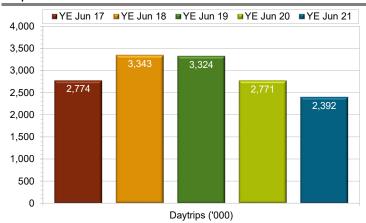
Domestic travel to the Murray region (1)

For the period July 2020 to June 2021



Daytrip travel

Trips



The Murray region received nearly 2.4 million daytrip visitors -down by 13.7% on YE Jun 20.

Expenditure (2)

Daytrip visitors spent \$304 million in the Murray region - down by 29.6% on YE Jun 20. On average, visitors spent \$127 per trip - down by 18.4% on YE Jun 20.

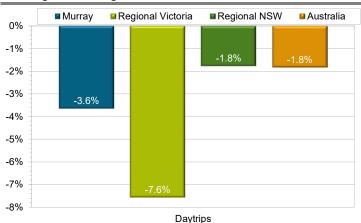
(2) Sources: NVS & Regional Expenditure Model, YE Jun 21, TRA.

Market share

The daytrip sector represented 53.5% all domestic visitors to the Murray region - up by 1.4% pts on YE Jun 20. The daytrip sector contributed 24.8% of total domestic spend in the region - down by 1.2% pts on YE Jun 20.

The Murray region received 4.1% of daytrips to the combined area of regional Victoria and regional NSW. Compared to YE Jun 20, the share was up by 0.3% pts.

Average annual growth - YE Jun 17 to YE Jun 21

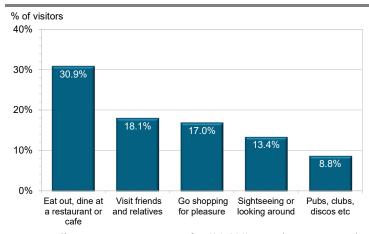


Over the period YE Jun 17 to YE Jun 21, the Murray region had an average annual decline of -3.6% in daytrips. The region had a lower decline than regional Victoria, but a higher decline than regional NSW and Australia.

Main purpose of trip

'Holiday' (36.4%) was the largest purpose for visitors to the Murray region. 'Business' (24.4%) was the 2nd largest purpose, followed by 'visiting friends and relatives (VFR)' (20.7%). Compared to YE Jun 20, 'business' grew by 6.5% pts whilst 'holiday' fell by 5.4% pts.

Activities



'Eat out, dine at a restaurant or cafe' (30.9%) was the most popular activity undertaken by visitors to the Murray region.

Transport

'Private vehicle or company car' (98.3%) was the most popular transport used by visitors to the Murray region. 'Bus or coach' (0.8%) was the 2^{nd} most popular transport used.

Origin

The Murray region received (63.9%) of daytrip visitors from Victoria. NSW contributed (35.3%) and South Australia (0.8%) of daytrip visitors to the region. The Murray tourism region (25.3%) was the Murray region's largest individual source market.

Age

'65 years and over' (29.3%) was the biggest age group of visitors to the Murray region. '55 to 64 years' (17.3%) was the 2nd biggest age group, followed by '45 to 54 years' (15.5%).

Month travelled

December (12.2%) was the most popular month for a daytrip to the Murray region. May (12.0%) was the 2nd most popular month to travel, followed by June (10.9%).

Total domestic travel

Visitors, nights and spend

Domestic visitors (million)	YE Jun 17	YE Jun 18	YE Jun 19	YE Jun 20	YE Jun 21	Change on last year
Overnight visitors	2.7	3.0	3.0	2.5	2.1	-18.3%
Daytrip visitors	2.8	3.3	3.3	2.8	2.4	-13.7%
Total domestic visitors	5.5	6.3	6.3	5.3	4.5	-15.9%
Domestic nights (million)						
Total domestic nights	7.6	8.4	8.5	8.2	6.6	-19.5%
Domestic spend (\$ million)						
Overnight spend (2)	\$1,004	\$1,290	\$1,328	\$1,227	\$924	-24.7%
Daytrip spend (2)	\$351	\$450	\$526	\$432	\$304	-29.6%
Total domestic spend (2)	\$1,355	\$1,740	\$1,854	\$1,659	\$1,228	-26.0%

The Murray region received nearly 4.5 million domestic visitors down by 15.9% on YE Jun 20. Visitors spent over 6.6 million nights in the region - down by 19.5% on YE Jun 20. In total, domestic visitors spent over \$1.2 billion on travel to the Murray region - down by 26.0% on YE Jun 20.

(2) Sources: NVS & Regional Expenditure Model, YE Jun 21, TRA.

DOMESTIC TRAVEL TO ALBURY / WODONGA

July 2020 to June 2021

and change on July 2019 to June 2020

Domestic overnight travel			
	510 thousand	4	-21.6%
إعدا	1.5 million	•	-7.0%
*	\$247 million	1	-21.4%

Total domestic travel			
iia	1.3 million	•	-19.1%
اعدا	1.5 million	•	-7.0%
#	\$397 million	•	-27.2%

Domestic daytrip travel				
i i o	768 thousand	-17.3 %		
#	\$149 million	↓ 35.1%		



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DOMESTIC TRAVEL TO SUN COUNTRY

July 2020 to June 2021

and change on July 2019 to June 2020

Domestic overnight travel			
iio	434 thousand	1	-20.8%
احدا	1.7 million	•	-12.4%
*	\$187 million	1	-23.0%

Total domestic travel			
iia	889 thousand	-12.8 %	
إعسا	1.7 million	-12.4%	
#	\$217 million	-20.2%	

Domestic daytrip travel			
	456 thousand	4	-3.7%
#	\$30 million	1	2.8%



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DOMESTIC TRAVEL TO ECHUCA / MOAMA

July 2020 to June 2021

and change on July 2019 to June 2020

Domestic overnight travel			
iio	541 thousand	-15.2%	
احدا	1.6 million	-25.1 %	
*	\$242 million	-23.8 %	

Total domestic travel			
iia	1.2 million	4	-9.8%
إحدا	1.6 million	•	-25.1%
4	\$297 million	4	-26.3%

Domestic daytrip travel			
iia	666 thousand	4	-4.8%
(\$55 million	4	-35.7%



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DOMESTIC TRAVEL TO SWAN HILL REGION

July 2020 to June 2021

and change on July 2019 to June 2020

Domestic overnight travel			
	344 thousand	1	5.6%
المال	796 thousand	4	-8.9%
#	\$99 million	•	-8.7%

Total domestic travel			
iio	572 thousand	•	-20.4%
احدا	796 thousand	•	-8.9%
#	\$117 million	4	-30.1%

Domestic daytrip travel			
	228 thousand	4	-42.0%
#	np		np



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DOMESTIC TRAVEL TO MILDURA / WENTWORTH

July 2020 to June 2021

and change on July 2019 to June 2020

Domestic overnight travel			
iia	346 thousand	-29.4 %	
إعما	1.1 million	↓ -37.2%	
*	\$148 million	-39.1 %	

Total domestic travel			
iia	621 thousand	- 19.2%	
إعما	1.1 million	↓ -37.2%	
#	\$201 million	-26.3%	

Domestic daytrip travel			
	275 thousand	4	-1.0%
#	np	np	



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