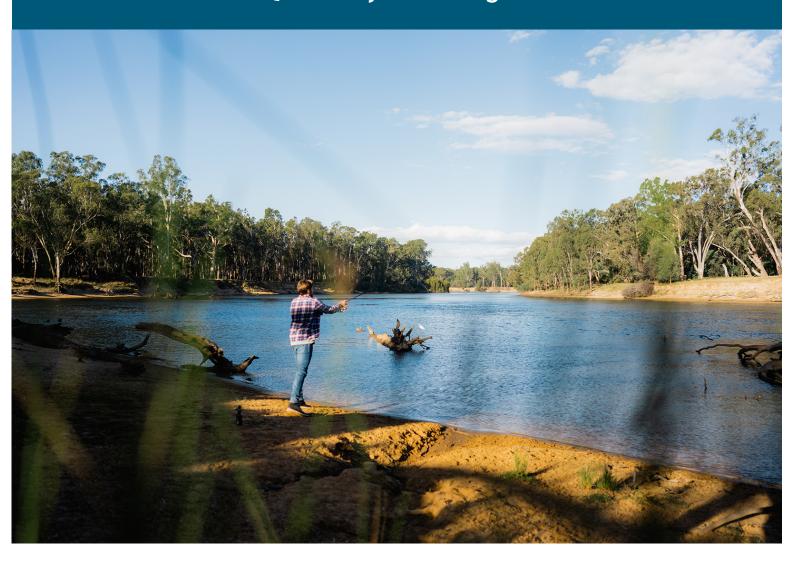
Travel to the Murray Region

Year ended December 2022 Quarterly Tracking of Selected Measures





DOMESTIC TRAVEL TO MURRAY REGION

January 2022 to December 2022

and change on January 2021 to December 2021

Domestic overnight travel				
iia	3.0 million	1	38.2%	
اسا	8.5 million	1	28.0%	
#	\$1.7 billion	1	84.4%	

Total domestic travel					
	6.0 million	1	34.2%		
إعدا	8.5 million	1	28.0%		
#	\$2.2 billion	1	71.1%		

Domestic daytrip travel				
i i a	3.0 million	1	30.4%	
#	\$476 million	1	35.8%	



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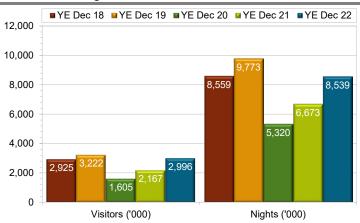
Domestic travel to the Murray region

For the period January 2022 to December 2022



Overnight travel

Visitors and nights



The Murray region received almost 3.0 million overnight visitors - up by 38.2% on YE Dec 21. Visitors spent over 8.5 million nights in the region – up by 28.0% on YE Dec 21.

Expenditure

Overnight visitors spent over \$1.7 billion in the Murray region – up by 84.4% on YE Dec 21. On average, visitors spent \$202 per night - up by 44.1% on YE Dec 21.

Market share

The overnight sector represented 50.2% all domestic **visitors** to the Murray region - up by 1.5% pts on YE Dec 21.

The overnight sector contributed 78.4% of total domestic **spend** in the region – up by 5.7% pts on YE Dec 21.

The Murray region received 6.9% of overnight visitors and 6.3% of visitor nights in the combined area of regional Victoria and regional NSW. Compared to YE Dec 21, the share of visitors was up by 0.3% pts and the share of nights was up by 0.3% pts.

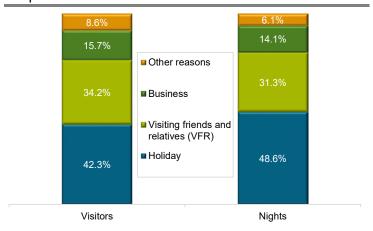
Average annual growth - YE Dec 18 to YE Dec 22



Over the period YE Dec 18 to YE Dec 22, the Murray region had an average annual growth of +0.6% in overnight **visitors**. The region had a lower growth than regional Victoria, regional NSW and Australia.

The Murray region had an average annual decline of -0.1% in **visitor nights** over the period. Whilst the region had a decline, regional Victoria, regional NSW and Australia experienced growth over the period.

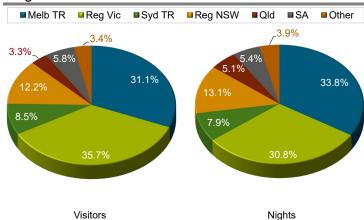
Purpose of visit



'Holiday' (42.3%) was the largest purpose for overnight **visitors** to the Murray region. 'Visiting friends and relatives (VFR)' (34.2%) was the 2nd largest purpose, followed by 'business' (15.7%). Compared to YE Dec 21, 'business' grew by 2.3% pts whilst 'holiday' fell by 1.7% pts.

'Holiday' (48.6%) was the largest purpose in terms of **visitor nights** in the Murray region. 'VFR' (31.3%) was the 2nd largest purpose, followed by 'business' (14.1%). Compared to YE Dec 21, 'attend funeral' grew by 2.0% pts whilst 'holiday' fell by 1.4% pts.

Origin



The Murray region received 66.9% of overnight visitors and 64.6% of visitor nights from **Victoria**. Compared to YE Dec 21, Victorian visitors were up by 25.6% and nights were up by 12.2%.

NSW contributed 20.7% of visitors and 21.0% of nights in the region. Compared to YE Dec 21, NSW visitors were up by 59.1% and nights were up by 58.0%.

South Australia contributed 5.8% of visitors and 5.4% of nights in the region. Compared to YE Dec 21, visitors from South Australia were up by 62.4%.

Other states contributed 6.7% of visitors and 9.0% of nights in the region. Compared to YE Dec 21, visitors from other states were up by 163%.

Month returned from trip

April (10.5%) was the most popular month for overnight visitors to return from their trip to the Murray region. September (9.2%) was the 2^{nd} most popular month to return, followed by July (8.9%).

The Murray region includes: Mildura / Wentworth region, Swan Hill region, Echuca / Moama region, Sun Country region, and Albury / Wodonga region.

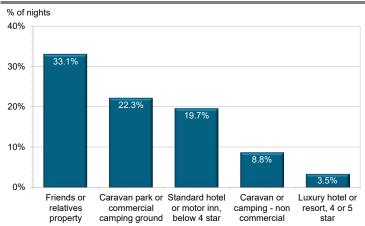
Domestic travel to the Murray region

For the period January 2022 to December 2022



Overnight travel

Accommodation



'Friends or relatives property' (33.1%) was the most popular accommodation type used for **visitor nights** in the Murray region. Compared to YE Dec 21, 'standard hotel or motor inn, below 4 star' increased by 5.4% pts whilst 'caravan or camping – non commercial' decreased by 5.2% pts.

Length of stay

Visitors stayed, on average, 2.9 nights in the Murray region – down by 0.2 nights on YE Dec 21.

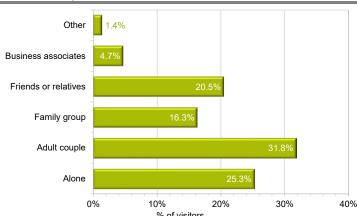
Activities

'Eat out, dine at a restaurant or cafe' (55.2%) was the most popular activity undertaken by overnight visitors to the Murray region. 'Visit friends and relatives' (30.7%) was the 2nd most popular activity undertaken, followed by 'pubs, clubs, discos etc' (28.5%).

All transport

'Private vehicle or company car' (90.9%) was the most popular transport used by overnight visitors to the Murray region. 'Aircraft' (3.1%) was the 2^{nd} most popular transport used, followed by 'bus or coach' (1.5%).

Travel party

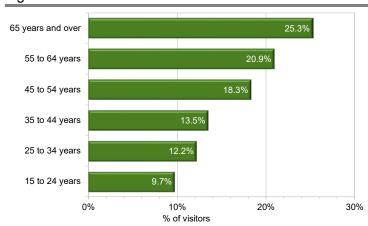


'Adult couple' (31.8%) was the most common travel party description of overnight visitors to the Murray region. 'Alone' (25.3%) was the 2nd most common travel party description.

Number of stopovers on trip

Nearly $\frac{3}{4}$ (71.2%) overnight visitors to the Murray region had one stopover only on the trip. Nearly $\frac{1}{10}$ (8.8%) had two stopovers on the trip.

Age



'65 years and over' (25.3%) was the biggest age group of overnight visitors to the Murray region. '55 to 64 years' (20.9%) was the 2nd biggest age group, followed by '45 to 54 years' (18.3%).

Gender

More overnight visitors to the Murray region were male (50.9%) than female (49.1%).

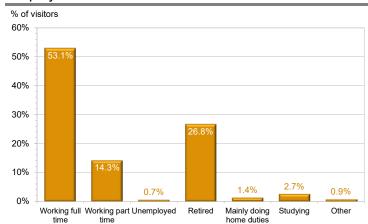
Lifecycle

'Older non-working' (26.2%) was the largest lifecycle group of overnight visitors to the Murray region. 'Older working' (21.3%) was the 2nd largest lifecycle group, followed by 'parent with youngest child aged under 15' (18.8%).

Marital status

More overnight visitors to the Murray region were married or part of a couple (70.3%) than single (29.1%).

Employment



'Working full time' (53.1%) was the most common employment status of overnight visitors to the Murray region. 'Retired' (26.8%) was the 2^{nd} most common employment status, followed by 'working part time' (14.3%).

Annual household income

The average annual household income was \$126,668 amongst overnight visitors to the Murray region. Over 3/10 (31.2%) of visitors had an annual household income of '\$150,000+'. Note: almost 1/5 (19.8%) did not provide an income.

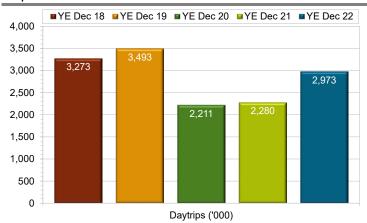
Domestic travel to the Murray region

For the period January 2022 to December 2022



Daytrip travel

Trips



The Murray region received nearly 3.0 million daytrip visitors – up by 30.4% on YE Dec 21.

Expenditure

Daytrip visitors spent \$476 million in the Murray region – up by 35.8% on YE Dec 21. On average, visitors spent \$160 per trip - up by 4.2% on YE Dec 21.

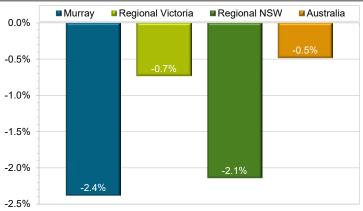
Market share

The daytrip sector represented 49.8% all domestic **visitors** to the Murray region - down by 1.5% pts on YE Dec 21.

The daytrip sector contributed 21.6% of total domestic **spend** in the region - down by 5.7% pts on YE Dec 21.

The Murray region received 4.1% of daytrips to the combined area of regional Victoria and regional NSW. Compared to YE Dec 21, the share was down by 0.1% pt.

Average annual growth - YE Dec 18 to YE Dec 22



Daytrips

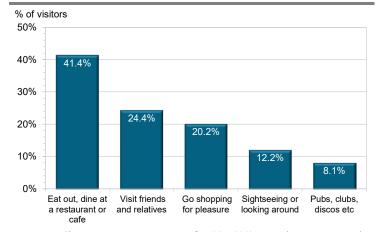
Over the period YE Dec 18 to YE Dec 22, the Murray region had an average annual decline of -2.4% in daytrip visitors. The region had a higher decline than regional Victoria, regional NSW and Australia.

Main purpose of trip

'Holiday' (43.7%) was the largest purpose for daytrip visitors to the Murray region. 'Visiting friends and relatives (VFR)' (24.5%) was the 2nd largest purpose, followed by 'business' (13.7%).

Compared to YE Dec 21, 'VFR' increased by 3.5% pts whilst 'medical reasons' decreased by 5.0% pts.

Activities



'Eat out, dine at a restaurant or cafe' (41.4%) was the most popular activity undertaken by daytrip visitors to the Murray region.

Transport

'Private vehicle or company car' (97.3%) was the most popular transport used by daytrip visitors to the Murray region. 'Aircraft' (1.2%) was the 2^{nd} most popular transport used.

Origin

The Murray region received (70.5%) of daytrip visitors from Victoria. NSW contributed (26.2%) and South Australia (2.7%) of daytrip visitors to the region. The Murray (NSW) tourism region (20.1%) was the Murray region's largest individual source market.

Age

'65 years and over' (26.9%) was the biggest age group of daytrip visitors to the Murray region. '55 to 64 years' (18.9%) was the 2nd biggest age group, followed by '45 to 54 years' (13.8%).

Month travelled

July (11.5%) was the most popular month for a daytrip to the Murray region. August (10.7%) was the 2^{nd} most popular month to travel, followed by September (10.3%).

Total domestic travel

Visitors, nights and spend

Domestic visitors (million)	YE Dec 18	YE Dec 19	YE Dec 20	YE Dec 21	YE Dec 22	Change on last year	
Overnight visitors	2.9	3.2	1.6	2.2	3.0	+38.2%	
Daytrip visitors	3.3	3.5	2.2	2.3	3.0	+30.4%	
Total domestic visitors	6.2	6.7	3.8	4.4	6.0	+34.2%	
Domestic nights (million)							
Total domestic nights	8.6	9.8	5.3	6.7	8.5	+28.0%	
Domestic spend (\$ million)	Domestic spend (\$ million)						
Overnight spend	\$1,330	\$1,476	\$767	\$935	\$1,724	+84.4%	
Daytrip spend	\$471	\$509	\$342	\$351	\$476	+35.8%	
Total domestic spend	\$1,801	\$1,985	\$1,109	\$1,286	\$2,200	+71.1%	

The Murray region received almost 6.0 million domestic **visitors** – up by 34.2% on YE Dec 21. Visitors spent over 8.5 million **nights** in the region – up by 28.0% on YE Dec 21. In total, domestic visitors **spent** \$2.2 billion on travel to the Murray region – up by 71.1% on YE Dec 21.

Total domestic travel is the sum of domestic overnight and domestic daytrip travel.

DOMESTIC TRAVEL TO ALBURY / WODONGA

January 2022 to December 2022

and change on January 2021 to December 2021

Domestic overnight travel					
iio	898 thousand	1	100%		
إعما	2.2 million	1	99.1%		
*	\$577 million	1	206%		

Total domestic travel					
i i a	1.9 million	1	44.5%		
إعما	2.2 million	1	99.1%		
4	\$737 million	1	91.3%		

Domestic daytrip travel				
i i a	1.0 million	1	15.5%	
#	\$160 million	4	-18.7%	



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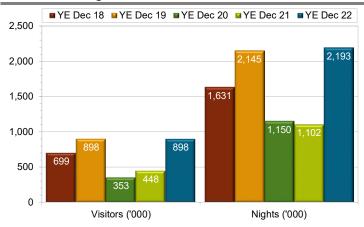
Domestic travel to Albury / Wodonga

For the period January 2022 to December 2022



Overnight travel

Visitors and nights

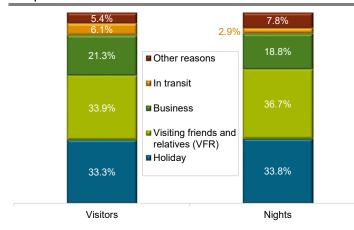


Albury / Wodonga received 898,000 overnight visitors - up by 100% on YE Dec 21. Visitors spent nearly 2.2 million nights in the region – up by 99.1% on YE Dec 21.

Market share

Albury / Wodonga received 30.0% of overnight visitors and 25.7% of visitor nights in the Murray region. Compared to YE Dec 21, share of visitors was up by 9.3% pts and share of nights was up by 9.2% pts.

Purpose of visit



'Visiting friends and relatives (VFR)' (33.9%) was the largest purpose for overnight **visitors** to Albury / Wodonga. 'Holiday' (33.3%) was the 2nd largest purpose, followed by 'business' (21.3%). Compared to YE Dec 21, 'holiday' grew by 8.2% pts whilst 'VFR' fell by 7.8% pts.

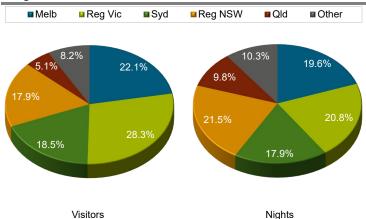
'VFR' (36.7%) was the largest purpose in terms of **visitor nights** in Albury / Wodonga. 'Holiday' (33.8%) was the 2nd largest purpose, followed by 'business' (18.8%). Compared to YE Dec 21, 'holiday' grew by 11.0% pts whilst 'VFR' fell by 11.6% pts.

Accommodation

'Friends or relatives property' (45.0%) was the most popular accommodation type used for **visitor nights** in Albury / Wodonga. 'Standard hotel or motor inn, below 4 star' (22.0%) was the 2nd most popular accommodation type, followed by 'caravan park or commercial camping ground' (13.7%).

Compared to YE Dec 21, 'caravan park or commercial camping ground' increased by 7.7% pts whilst 'friends or relatives property' declined by 3.3% pts.

Origin



Albury / Wodonga received 50.4% of overnight visitors and 40.4% of visitor nights from **Victoria**. Compared to YE Dec 21, Victorian visitors were up by 90.6% and nights were up by 48.0%.

New South Wales contributed 36.4% of visitors and 39.4% of nights in the region. Compared to YE Dec 21, NSW visitors were up by 95.3%.

Other states contributed 13.3% of visitors and 20.1% of nights in the region. Compared to YE Dec 21, visitors from other states were up by 173%.

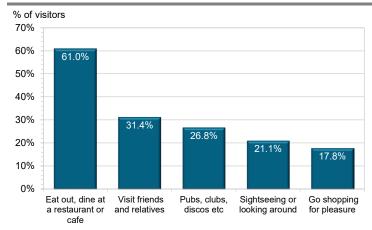
Length of stay

Visitors stayed, on average, 2.4 nights in Albury / Wodonga – down by 0.1 night on the YE Dec 21.

Age

'65 years and over' (26.8%) was the biggest age group of overnight visitors to Albury / Wodonga. '55 to 64 years' (23.1%) was the 2nd biggest age group, followed by '45 to 54 years' (19.7%).

Activities



'Eat out, dine at a restaurant or cafe' (61.0%) was the most popular activity undertaken by overnight visitors to Albury / Wodonga. 'Visit friends and relatives' (31.4%) was the 2nd most popular activity.

Expenditure

Overnight visitors spent \$577 million in Albury / Wodonga – up by 206% on YE Dec 21. On average, visitors spent \$263 per night – up by 53.9% on YE Dec 21.

Albury / Wodonga includes: Albury City, Greater Hume Shire and Wodonga City.

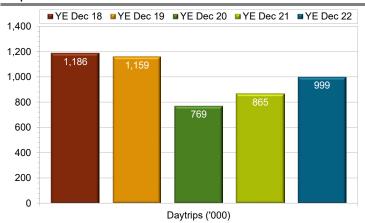
Domestic travel to Albury / Wodonga

For the period January 2022 to December 2022



Daytrip travel

Trips



Albury / Wodonga received almost 1.0 million daytrip visitors – up by 15.5% on YE Dec 21.

Expenditure

Daytrip visitors spent \$160 million in Albury / Wodonga – down by 18.7% on YE Dec 21 On average, visitors spent \$160 per trip – down by 29.6% on YE Dec 21.

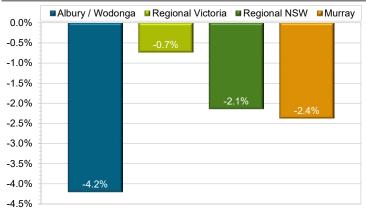
Market share

The daytrip sector represented 52.7% all domestic **visitors** to Albury / Wodonga - down by 13.2% pts on YE Dec 21.

The daytrip sector contributed 21.7% of total domestic **spend** in the region – down by 29.5% pts on YE Dec 21.

Albury / Wodonga received 33.6% of daytrips to the Murray region. Compared to YE Dec 21, the share was down by 4.3% pts.

Average annual growth - YE Dec 18 to YE Dec 22



Daytrips

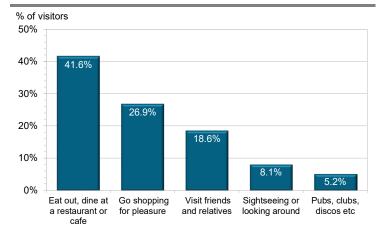
Over the period YE Dec 18 to YE Dec 22, the Albury / Wodonga had an average annual decline of -4.2% in daytrip visitors. The region had a higher decline than regional Victoria, regional NSW and the Murray region.

Main purpose of trip

'Holiday' (37.2%) was the largest purpose for daytrip visitors to Albury / Wodonga. 'Visiting friends and relatives (VFR)' (17.0%) was the 2nd largest purpose, followed by 'business' (14.3%).

Compared to YE Dec 21, 'personal appointment' increased by 6.3% pts whilst 'medical reasons' decreased by 6.4% pts.

Activities



'Eat out, dine at a restaurant or cafe' (41.6%) was the most popular activity undertaken by daytrip visitors to Albury / Wodonga.

Transport

'Private vehicle or company car' (98.8%) was the most popular transport used by daytrip visitors to Albury / Wodonga. 'Rental car' (0.8%) was the 2^{nd} most popular.

Origin

Albury / Wodonga received (50.3%) of daytrip visitors from regional NSW. Regional Victoria contributed (42.3%) and Melbourne tourism region (5.5%) of daytrip visitors to the region.

Age

'65 years and over' (25.6%) was the biggest age group of daytrip visitors to Albury / Wodonga. '55 to 64 years' (20.7%) was the 2nd biggest age group, followed by '35 to 44 years' (20.7%).

Month travelled

September (15.6%) was the most popular month for a daytrip to Albury / Wodonga. July (14.9%) was the 2nd most popular month to travel, followed by June (13.9%).

Total domestic travel

Visitors, nights and spend

	YE Dec	Change on last				
Domestic visitors ('000)	18	19	20	21	22	year
Overnight visitors	699	898	353	448	898	+100%
Daytrip visitors	1,186	1,159	769	865	999	+15.5%
Total domestic visitors	1,885	2,057	1,123	1,313	1,897	+44.5%
Domestic nights ('000)						
Total domestic nights	1,631	2,145	1,150	1,102	2,193	+99.1%
Domestic spend (\$ million))					
Overnight spend	\$322	\$428	\$193	\$188	\$577	+206%
Daytrip spend	\$226	\$227	\$173	\$197	\$160	-18.7%
Total domestic spend	\$548	\$655	\$366	\$385	\$737	+91.3%

Albury / Wodonga received almost 1.9 million domestic **visitors** – up by 44.5% on YE Dec 21. Visitors spent nearly 2.2 million **nights** in the region - up by 99.1% on YE Dec 21.

In total, domestic visitors **spent** \$737 million on travel to Albury / Wodonga – up by 91.3% on YE Dec 21.

Total domestic travel is the sum of domestic overnight and domestic daytrip travel.

DOMESTIC TRAVEL TO SUN COUNTRY

January 2022 to December 2022

and change on January 2021 to December 2021

Domestic overnight travel					
iio	634 thousand	1	32.4%		
	1.9 million	1	17.1%		
#	\$324 million	1	62.6%		

Total domestic travel					
iia	1.1 million	1	26.3%		
إعسا	1.9 million	1	17.1%		
#	\$379 million	1	65.6%		

Domestic daytrip travel				
	443 thousand	1	18.6%	
#	\$54 million	1	86.4%	



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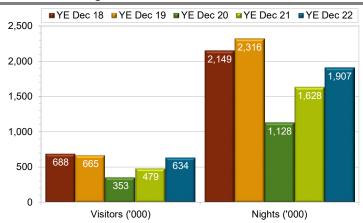
Domestic travel to Sun Country

For the period January 2022 to December 2022



Overnight travel

Visitors and nights

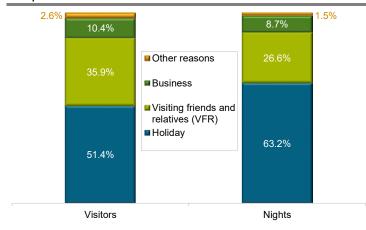


Sun Country received 634,000 overnight visitors – up by 32.4% on YE Dec 21. Visitors spent over 1.9 million nights in the region - up by 17.1% on YE Dec 21.

Market share

Sun Country received 21.2% of overnight visitors and 22.3% of visitor nights in the Murray region. Compared to YE Dec 21, share of visitors was down by 0.9% pts and share of nights was down by 2.1% pts.

Purpose of visit



'Holiday' (51.4%) was the largest purpose for overnight **visitors** to Sun Country. 'Visiting friends and relatives (VFR)' (35.9%) was the 2nd largest purpose, followed by 'business' (10.4%). Compared to YE Dec 21, 'holiday' increased by 2.4% pts whilst 'in transit' declined by 2.3% pts.

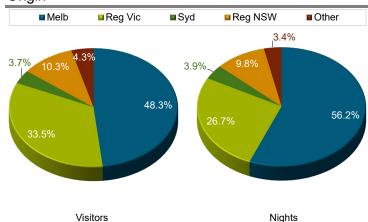
'Holiday' (63.2%) was the largest purpose in terms of **visitor nights** in Sun Country. 'VFR' (26.6%) was the 2nd largest purpose, followed by 'business' (8.7%). Compared to YE Dec 21, 'holiday' increased by 12.8% pts whilst 'VFR' declined by 13.1% pts.

Accommodation

'Friends or relatives property' (28.4%) was the most popular accommodation type used for **visitor nights** in Sun Country. 'Caravan park or commercial camping ground' (24.3%) was the 2nd most popular accommodation used, followed by 'standard hotel or motor inn, below 4 star' (14.8%).

Compared to YE Dec 21, 'standard hotel or motor inn, below 4 star' increased by 5.4% pts whilst 'friends or relatives property' decreased by 9.1% pts.

Origin



Sun Country received 81.7% of overnight visitors and 82.8% of visitor nights from **Victoria**. Compared to YE Dec 21, Victorian visitors were up by 34.6% and nights were up by 34.9%.

New South Wales contributed 14.0% of visitors and 13.8% of nights in the region. Compared to YE Dec 21, NSW visitors up by 51.1%.

Other states contributed 4.3% of visitors and 3.4% of nights in the region.

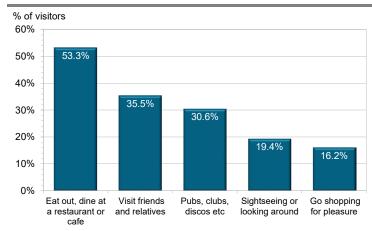
Length of stay

Visitors stayed, on average, 3 nights in Sun Country – down by 0.4 nights on the YE Dec 21.

Age

'65 years and over' (26.0%) was the biggest age group of overnight visitors to Sun Country. '55 to 64 years' (19.9%) was the 2nd biggest age group, followed by '45 to 54 years' (16.2%).

Activities



'Eat out, dine at a restaurant or cafe' (53.3%) was the most popular activity undertaken by overnight visitors to Sun Country 'Visit friends and relatives' (35.5%) was the 2nd most popular activity, followed by 'pubs, clubs, discos etc' (30.6%).

Expenditure

Overnight visitors spent \$324 million in Sun Country – up by 62.6% on YE Dec 21. On average, visitors spent \$170 per night – up by 38.8% on YE Dec 21.

Sun Country includes: Moira Shire, Berrigan Shire and Federation Council.

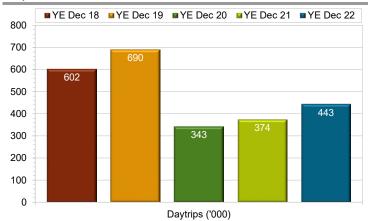
Domestic travel to Sun Country

For the period January 2022 to December 2022



Daytrip travel





Sun Country received 443,000 daytrips – up by 18.6% on YE Dec 21.

Expenditure

Daytrip visitors spent \$54 million in Sun Country – up by 86.4% on YE Dec 21 On average, visitors spent \$123 per trip – up by 57.2% on YE Dec 21.

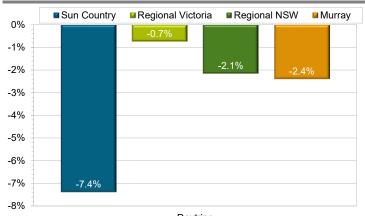
Market share

The daytrip sector represented 41.1% all domestic **visitors** to Sun Country - down by 2.7% pts on YE Dec 21.

The daytrip sector contributed 14.4% of total domestic **spend** in the region – up by 1.6% pts on YE Dec 21.

Sun Country received 14.9% of daytrips to the Murray region. Compared to YE Dec 21, the share was down by 1.5% pts.

Average annual growth - YE Dec 18 to YE Dec 22



Daytrips

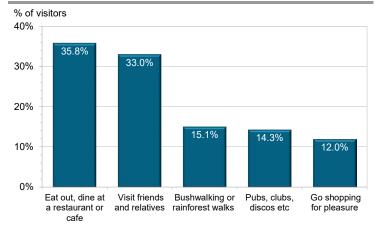
Over the period YE Dec 18 to YE Dec 22, Sun Country had an average annual decline of -7.4% in daytrip visitors. The region had a higher decline than regional Victoria, regional NSW and the Murray region.

Main purpose of trip

'Holiday' (45.7%) was the largest purpose for daytrip visitors to Sun Country. 'Visiting friends and relatives (VFR)' (30.5%) was the 2nd largest purpose, followed by 'business' (18.7%).

Compared to YE Dec 21, 'business' increased by 3.1% pts whilst 'medical reasons' declined by 4.2% pts.

Activities



'Eat out, dine at restaurant or cafe' (35.8%) was the most popular activity undertaken by daytrip visitors to Sun Country.

Transport

'Private vehicle or company car' (100%) was the most popular transport used by daytrip visitors to Sun Country. No other form of transport was reported by survey respondents.

Origin

Sun Country received (58.1%) of daytrip visitors from regional Victoria. Regional NSW contributed (28.8%) and Melbourne tourism region (13.0%) of daytrip visitors to the region.

Age

'15 to 24 years' (21.6%) was the biggest age group of daytrip visitors to Sun Country. '45 to 54 years' (20.9%) was the 2nd biggest age group, followed by '65 years and over' (20.2%).

Month travelled

January (15.3%) was the most popular month for a daytrip to Sun Country. July (13.6%) was the 2nd most popular month to travel, followed by May (11.5%).

Total domestic travel

Visitors, nights and spend

Domestic visitors ('000)	YE Dec 18	YE Dec 19	YE Dec 20	YE Dec 21	YE Dec 22	Change on last year
Overnight visitors	688	665	353	479	634	+32.4%
Daytrip visitors	602	690	343	374	443	+18.6%
Total domestic visitors	1,290	1,355	696	852	1,077	+26.3%
Domestic nights ('000)						
Total domestic nights	2,149	2,316	1,128	1,628	1,907	+17.1%
Domestic spend (\$ million)					
Overnight spend	\$272	\$302	\$137	\$199	\$324	+62.6%
Daytrip spend	\$54	\$69	\$27	\$29	\$54	+86%
Total domestic spend	\$326	\$371	\$164	\$229	\$379	+65.6%

Sun Country received nearly 1.1 million domestic **visitors** – up by 26.3% on YE Dec 21. Visitors spent over 1.9 million **nights** in the region – up by 17.1% on YE Dec 21.

In total, domestic visitors **spent** \$379 million on travel to Sun Country – up by 65.6% on YE Dec 21.

Total domestic travel is the sum of domestic overnight and domestic daytrip travel.

DOMESTIC TRAVEL TO ECHUCA / MOAMA

January 2022 to December 2022

and change on January 2021 to December 2021

Domestic overnight travel				
iia	773 thousand	1	15.3%	
إعما	2.2 million	1	11.7%	
#	\$397 million	1	38.0%	

Total domestic travel					
iia	1.5 million	1	32.0%		
اعدا	2.2 million	1	11.7%		
#	\$515 million	1	53.4%		

Domestic daytrip travel				
i i a	757 thousand	1	54.8%	
#	\$118 million	1	146%	



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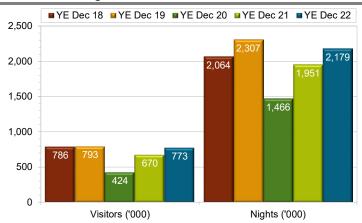
Domestic travel to Echuca / Moama

For the period January 2022 to December 2022



Overnight travel

Visitors and nights

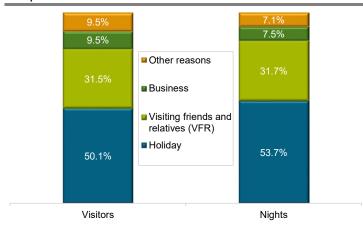


Echuca / Moama received 773,000 overnight visitors – up by 15.3% on YE Dec 21. Visitors spent nearly 2.2 million nights in the region - up by 11.7% on YE Dec 21.

Market share

Echuca / Moama received 25.8% of overnight visitors and 25.5% of visitor nights in the Murray region. Compared to YE Dec 21, share of visitors was down by 5.1% pts and share of nights was down by 3.7% pts.

Purpose of visit



'Holiday' (50.1%) was the largest purpose for overnight **visitors** to Echuca / Moama. 'Visiting friends and relatives (VFR)' (31.5%) was the 2nd largest purpose, followed by 'business' (9.5%). Compared to YE Dec 21, 'business' increased by 2.6% pts whilst 'holiday' declined by 4.5% pts.

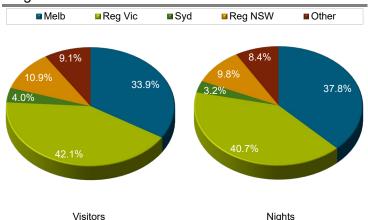
'Holiday' (53.7%) was the largest purpose in terms of **visitor nights** in Echuca / Moama. 'VFR' (31.7%) was the 2nd largest purpose, followed by 'business' (7.5%). Compared to YE Dec 21, 'other nfd' increased by 2.8% pts whilst 'holiday' declined by 5.5% pts.

Accommodation

'Friends or relatives property' (30.5%) was the most popular accommodation type used for **visitor nights** in Echuca / Moama. 'Caravan park or commercial camping ground' (26.2%) was the 2nd most popular accommodation type, followed by 'standard hotel or motor inn, below 4 star' (20.7%).

Compared to YE Dec 21, 'standard hotel or motor inn, below 4 star' increased by 7.7% pts whilst 'caravan or camping – non commercial' declined by 2.3% pts.

Origin



Echuca / Moama received 76.0% of overnight visitors and 78.5% of visitor nights from **Victoria**. Compared to YE Dec 21, Victorian visitors were down by 0.7% and nights were up by 1.5%.

New South Wales contributed 14.9% of visitors and 13.1% of nights in the region. Compared to YE Dec 21, NSW visitors were up by 88.8%.

Other states contributed 9.1% of visitors and 8.4% of nights in the region.

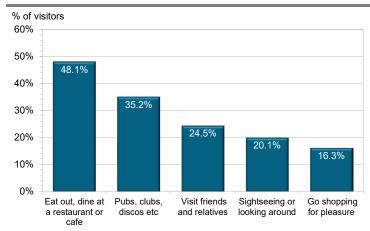
Length of stay

Visitors stayed, on average, 2.8 nights in Echuca / Moama – down by 0.1 night on the YE Dec 21.

Age

'65 years and over' (24.9%) was the biggest age group of overnight visitors to Echuca / Moama. '45 to 54 years' (21.3%) was the 2nd biggest age group, followed by '55 to 64 years' (19.2%).

Activities



'Eat out, dine at a restaurant or cafe' (48.1%) was the most popular activity undertaken by overnight visitors to Echuca / Moama. 'Pubs, clubs, discos etc' (35.2%) was the 2nd most popular activity, followed by 'visit friends and relatives' (24.5%).

Expenditure

Overnight visitors spent \$397 million in Echuca / Moama – up by 38.0% on YE Dec 21. On average, visitors spent \$182 per night – up by 23.6% on YE Dec 21.

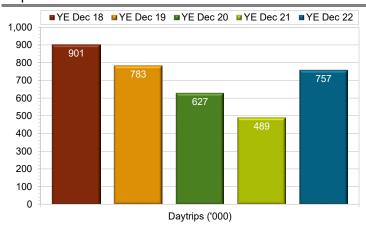
Domestic travel to Echuca / Moama

For the period January 2022 to December 2022



Daytrip travel

Trips



Echuca / Moama received 757,000 daytrip visitors - up by 54.8% on YE Dec 21.

Expenditure

Daytrip visitors spent \$118 million in Echuca / Moama - up by 146% on YE Dec 21. On average, visitors spent \$155 per trip - up by 58.9% on YE Dec 21.

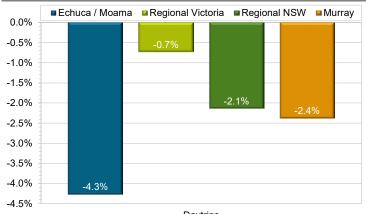
Market share

The daytrip sector represented 49.5% all domestic **visitors** to Echuca / Moama - up by 7.3% pts on YE Dec 21.

The daytrip sector contributed 22.8% of total domestic **spend** in the region - up by 8.6% pts on YE Dec 21.

Echuca / Moama received 25.5% of daytrips to the Murray region. Compared to YE Dec 21, the share was up by 4.0% pts.

Average annual growth - YE Dec 18 to YE Dec 22



Daytrips

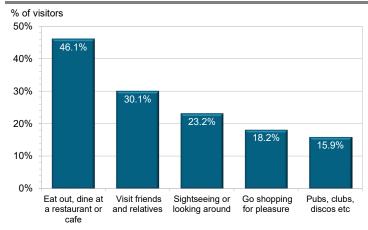
Over the period YE Dec 18 to YE Dec 22, Echuca / Moama had an average annual decline of -4.3% in daytrip visitors. The region had a higher decline than regional Victoria, regional NSW and the Murray region.

Main purpose of trip

'Holiday' (46.8%) was the largest purpose for daytrip visitors to Echuca / Moama. 'Visiting friends and relatives (VFR)' (28.4%) was the 2nd largest purpose, followed by 'business' (11.9%).

Compared to YE Dec 21, 'VFR' increased by 8.8% pts whilst 'business' declined by 14.4% pts.

Activities



'Eat out, dine at a restaurant or cafe' (46.1%) was the most popular activity undertaken by daytrip visitors to Echuca / Moama.

Transport

'Private vehicle or company car' (97.4%) was the most popular transport used by daytrip visitors to Echuca / Moama. 'Bus or coach' (2.6%) was the 2^{nd} most popular transport used.

Origin

Echuca / Moama received (67.0%) of daytrip visitors from regional Victoria. Melbourne tourism region contributed (25.5%) and regional NSW contributed (7.5%) of daytrip visitors to the region.

Age

'65 years and over' (35.3%) was the biggest age group of daytrip visitors to Echuca / Moama. '55 to 64 years' (23.7%) was the 2^{nd} biggest age group, followed by '45 to 54 years' (20.1%).

Month travelled

April (17.0%) was the most popular month for a daytrip to Echuca / Moama. November (15.5%) was the 2nd most popular month to travel, followed by October (12.3%).

Total domestic travel

Visitors, nights and spend

	VE D	VE D.	VE D.	VE D.	VE D	Change
Domestic visitors ('000)	YE Dec 18	YE Dec 19	YE Dec 20	YE Dec 21	YE Dec 22	on last year
Overnight visitors	786	793	424	670	773	+15.3%
Daytrip visitors	901	783	627	489	757	+54.8%
Total domestic visitors	1,688	1,576	1,052	1,160	1,530	+32.0%
Domestic nights ('000)						
Total domestic nights	2,064	2,307	1,466	1,951	2,179	+11.7%
Domestic spend (\$ million))					
Overnight spend	\$318	\$337	\$219	\$288	\$397	+38.0%
Daytrip spend	\$106	\$76	\$71	\$48	\$118	+146%
Total domestic spend	\$424	\$414	\$290	\$336	\$515	+53.4%

Echuca / Moama received over 1.5 million domestic **visitors** – up by 32.0% on YE Dec 21. Visitors spent nearly 2.2 million **nights** in the region – up by 11.7% on YE Dec 21.

In total, domestic visitors **spent** 515 million on travel to Echuca / Moama – up by 53.4% on YE Dec 21.

 $Total\ domestic\ travel\ is\ the\ sum\ of\ domestic\ overnight\ and\ domestic\ day trip\ travel.$

DOMESTIC TRAVEL TO SWAN HILL REGION

January 2022 to December 2022

and change on January 2021 to December 2021

Domestic overnight travel				
iio	395 thousand	1	21.5%	
ا	937 thousand	1	8.9%	
#	\$157 million	1	77.2%	

Total domestic travel					
iia	755 thousand	1	31.5%		
المالية المالية	937 thousand	1	8.9%		
#	\$235 million	1	98.8%		

Domestic daytrip travel				
360 thousand chg np				
#	np	chg np		



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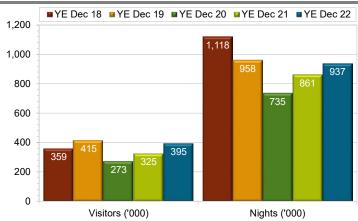
Domestic travel to the Swan Hill region

For the period January 2022 to December 2022



Overnight travel

Visitors and nights

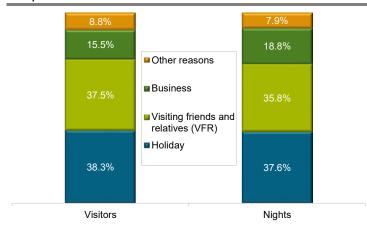


The Swan Hill region received 395,000 overnight visitors – up by 21.5% on YE Dec 21. Visitors spent 937,000 nights in the region – up by 8.9% on YE Dec 21.

Market share

The Swan Hill region received 13.2% of overnight visitors and 11.0% of visitor nights in the Murray region. Compared to YE Dec 21, share of visitors was down by 1.8% pts and share of nights was down by 1.9% pts.

Purpose of visit



'Holiday' (38.3%) was the largest purpose for overnight **visitors** to the Swan Hill region. 'Visiting friends and relatives (VFR)' (37.5%) was the 2nd largest purpose, followed by 'business' (15.5%). Compared to YE Dec 21, 'VFR' increased by 16.1% pts whilst 'holiday' declined by 14.1% pts.

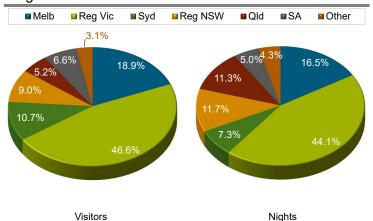
'Holiday' (37.6%) was the largest purpose in terms of **visitor nights** in the Swan Hill region. 'VFR' (35.8%) was the 2nd largest purpose, followed by 'business' (18.8%). Compared to YE Dec 21, 'VFR' increased by 22.2% pts whilst 'holiday' declined by 35.2% pts.

Accommodation

'Friends or relatives property' (29.1%) was the most popular accommodation type used for **visitor nights** in the Swan Hill region. 'Caravan park or commercial camping ground' (20.3%) was the 2nd most popular accommodation used, followed by 'standard hotel or motor inn, below 4 star' (20.2%).

Compared to YE Dec 21, 'friends or relatives property' increased by 10.5% pts whilst 'caravan or camping – non commercial' declined by 15.3% pts.

Origin



he Swan Hill region received 65.5% of overnight visitors and 60.5% of visitor nights from **Victoria**. Compared to YE Dec 21, Victorian visitors were up by 6.2% and nights were down by 21.4%.

New South Wales contributed 19.6% of visitors and 19.0% of nights in the region. Compared to YE Dec 21, NSW visitors were up by 40.6%.

South Australia contributed 6.6% of visitors and 5.0% of nights in the region.

Other states contributed 8.3% of visitors and 15.5% of nights in the region.

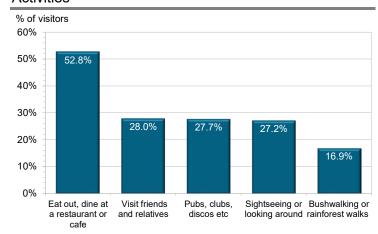
Length of stay

Visitors stayed, on average, 2.4 nights in the Swan Hill region - down by 0.2 nights on the YE Dec 21.

Age

'55 to 64 years' (22.5%) was the biggest age group of overnight visitors to the Swan Hill region. '65 years and over' (22.0%) was the 2nd biggest age group, followed by '25 to 34 years' (18.9%).

Activities



'Eat out, dine at a restaurant or cafe' (52.8%) was the most popular activity undertaken by overnight visitors to the Swan Hill region. 'Visit friends and relatives' (28.0%) was the 2nd most popular.

Expenditure

Overnight visitors spent \$157 million in the Swan Hill region – up by 77.2% on YE Dec 21. On average, visitors spent \$167 per night – up by 62.7% on YE Dec 21.

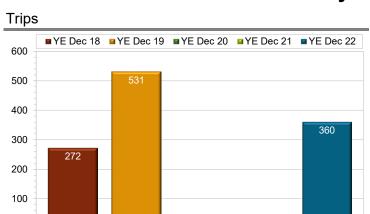
The Swan Hill region includes: Gannawarra Shire, Swan Hill Rural City and Balranald Shire.

Domestic travel to the Swan Hill region

For the period January 2022 to December 2022



Daytrip travel



The Swan Hill region received 360,000 daytrip visitors – change on YE Dec 21 is not publishable.

np

Daytrips ('000)

np

Expenditure

Expenditure estimates by daytrip visitors in the Swan Hill region for YE Dec 22 are below the data confidence intervals used by TRA.

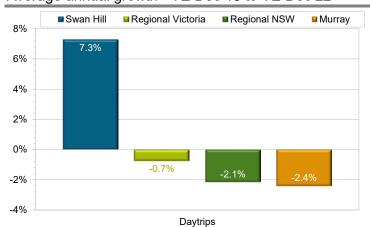
Market share

The daytrip sector represented 47.7% all domestic **visitors** to the Swan Hill region - change on YE Dec 21 is not publishable.

The daytrip sector's contribution to total domestic **spend** is not publishable as the expenditure estimates for the Swan Hill region are below the data confidence intervals used by TRA.

The Swan Hill region received 12.1% of daytrips to the Murray region - change on YE Dec 21 is not publishable.

Average annual growth - YE Dec 18 to YE Dec 22



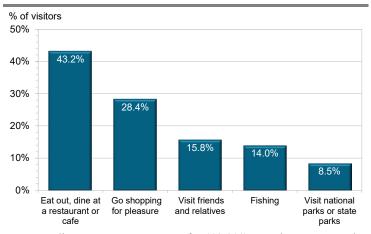
Over the period YE Dec 18 to YE Dec 22, the Swan Hill region had an average annual growth of +7.3% in daytrip visitors. Whilst the region had growth, regional Victoria, regional NSW and the Murray region experienced a decline over the period.

Main purpose of trip

'Holiday' (57.3%) was the largest purpose for daytrip visitors to the Swan Hill region. 'Visiting friends and relatives (VFR)' (14.5%) was the 2nd largest purpose, followed by 'medical reasons' (10.1%).

Change on YE Dec 21 is not publishable.

Activities



'Eat out, dine at a restaurant or cafe' (43.2%) was the most popular activity undertaken by daytrip visitors to the Swan Hill region.

Transport

'Private vehicle or company car' (95.1%) was the most popular transport used by daytrip visitors to the Swan Hill region. 'Railway' (4.9%) was the 2^{nd} most popular.

Origin

The Swan Hill region received (76.0%) of daytrip visitors from regional Victoria. Melbourne tourism region contributed (13.1%) and regional NSW (11.0%) of daytrip visitors to the region.

Age

'65 years and over' (34.9%) was the biggest age group of daytrip visitors to the Swan Hill region. '15 to 24 years' (23.9%) was the 2nd biggest age group, followed by '55 to 64 years' (15.0%).

Month travelled

August (20.7%) was the most popular month for a daytrip to the Swan Hill region. April (16.5%) was the 2^{nd} most popular month to travel, followed by May (12.1%).

Total domestic travel

Visitors, nights and spend

Domestic visitors ('000)	YE Dec	Change on last				
, ,						year
Overnight visitors	359	415	273	325	395	+21.5%
Daytrip visitors	272	531	np	np	360	np
Total domestic visitors	630	945	524	574	755	+31.5%
Domestic nights ('000)						
Total domestic nights	1,118	958	735	861	937	+8.9%
Domestic spend (\$ million))					
Overnight spend	\$116	\$118	\$99	\$89	\$157	+77.2%
Daytrip spend	\$31	\$97	np	np	np	na
Total domestic spend	\$147	\$215	\$126	\$118	\$235	+98.8%

The Swan Hill region received 755,000 domestic **visitors** – up by 31.5% on YE Dec 21. Visitors spent 937,000 **nights** in the region – up by 8.9% on YE Dec 21.

In total, domestic visitors **spent** \$235 million on travel to the Swan Hill region - up by 98.8% on YE Dec 21.

Total domestic travel is the sum of domestic overnight and domestic daytrip travel.

DOMESTIC TRAVEL TO MILDURA / WENTWORTH

January 2022 to December 2022

and change on January 2021 to December 2021

Domestic overnight travel				
iio	488 thousand	1	23.2%	
اعدا	1.3 million	1	16.9%	
#	\$268 million	1	57.4%	

Total domestic travel					
iia	902 thousand	1	28.9%		
إعما	1.3 million	1	16.9%		
#	\$334 million	1	53.7%		

Domestic daytrip travel				
	413 thousand	1	36.4%	
#	np	cl	ng np	



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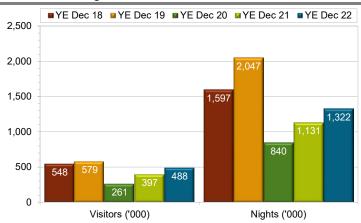
Domestic travel to Mildura / Wentworth

For the period January 2022 to December 2022



Overnight travel

Visitors and nights

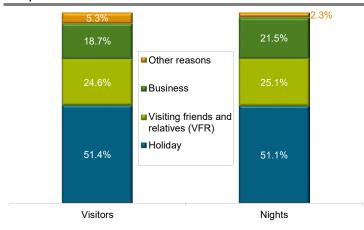


Mildura / Wentworth received 488,000 overnight visitors – up by 23.2% on YE Dec 21. Visitors spent over 1.3 million nights in the region - up by 16.9% on YE Dec 21.

Market share

Mildura / Wentworth received 16.3% of overnight visitors and 15.5% of visitor nights in the Murray region. Compared to YE Dec 21, share of visitors was down by 2.0% pts and share of nights was down by 1.5% pts.

Purpose of visit



'Holiday' (51.4%) was the largest purpose for overnight **visitors** to Mildura / Wentworth. 'Visiting friends and relatives (VFR)' (24.6%) was the 2nd largest purpose, followed by 'business' (18.7%). Compared to YE Dec 21, 'holiday' increased by 13.4% pts whilst 'business' decreased by 7.9% pts.

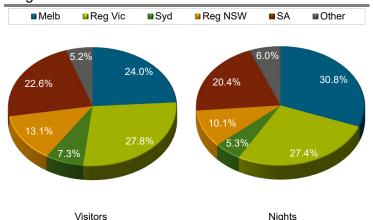
'Holiday' (51.1%) was the largest purpose in terms of **visitor nights** in Mildura / Wentworth. 'VFR' (25.1%) was the 2nd largest purpose, followed by 'business' (21.5%). Compared to YE Dec 21, 'holiday' increased by 8.7% pts whilst 'in transit' decreased by 2.8% pts.

Accommodation

'Caravan park or commercial camping' (28.6%) was the most popular accommodation type used for **visitor nights** in Mildura / Wentworth. 'Friends or relatives property' (27.5%) was the 2nd most popular accommodation type, followed by 'standard hotel or motor inn, below 4 star' (21.0%).

Compared to YE Dec 21, 'caravan park or commercial camping' increased by 12.8% pts whilst 'caravan or camping – non commercial' decreased by 11.6% pts.

Origin



Mildura / Wentworth received 51.8% of overnight visitors and 58.2% of visitor nights from **Victoria**. Compared to YE Dec 21, Victorian visitors were up by 0.5% and nights were up by 4.4%.

NSW contributed 20.5% of visitors and 15.4% of nights in the region. Compared to YE Dec 21, NSW visitors were up by 65.3%.

South Australia contributed 22.6% of visitors and 20.4% of nights in the region. Compared to YE Dec 21, South Australian visitors were up by 52.4%.

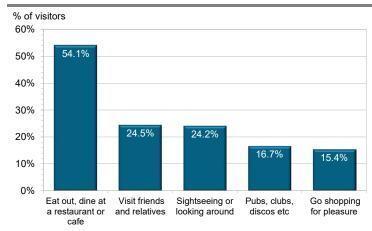
Length of stay

Visitors stayed, on average, 2.7 nights in Mildura / Wentworth – down by 0.2 nights on the YE Dec 21.

Age

'65 years and over' (31.7%) was the biggest age group of overnight visitors to Mildura / Wentworth. '55 to 64 years' (19.0%) was the 2nd biggest age group, followed by '45 to 54 years' (16.2%).

Activities



'Eat out, dine at a restaurant or cafe' (54.1%) was the most popular activity undertaken by overnight visitors to Mildura / Wentworth. 'Visit friends and relatives' (24.5%) was the 2nd most popular activity, followed by 'sightseeing or looking around' (24.2%).

Expenditure

Overnight visitors spent \$268 million in Mildura / Wentworth – up by 57.4% on YE Dec 21. On average, visitors spent \$203 per night – up by 34.7% on YE Dec 21.

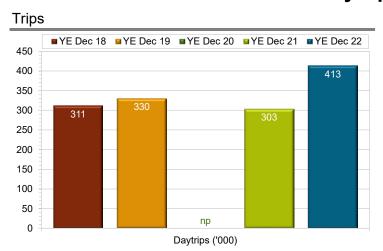
Mildura / Wentworth includes: Mildura Rural City and Wentworth Shire.

Domestic travel to Mildura / Wentworth

For the period January 2022 to December 2022



Daytrip travel



Mildura / Wentworth received 413,000 daytrip visitors – up by 36.4% on YE Dec 21.

Expenditure

Expenditure estimates by daytrip visitors in Mildura / Wentworth for YE Dec 22 are below the data confidence intervals used by TRA.

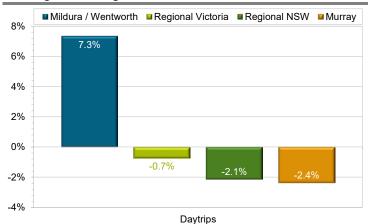
Market share

The daytrip sector represented 45.8% all domestic **visitors** to Mildura / Wentworth - up by 2.5% pts on YE Dec 21.

The daytrip sector contribution to total domestic **spend** is not publishable as the expenditure estimates for Mildura / Wentworth are below the data confidence intervals used by TRA.

Mildura / Wentworth received 13.9% of daytrips to the Murray region. Compared to YE Dec 21, the share was up by 0.6% pts.

Average annual growth - YE Dec 18 to YE Dec 22



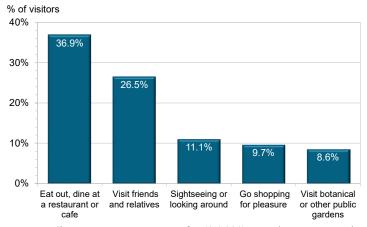
Over the period YE Dec 18 to YE Dec 22, Mildura / Wentworth had an average annual growth of +7.3% in daytrip visitors. Whilst the region had growth, regional Victoria, regional NSW and the Murray region experienced a decline over the period.

Main purpose of trip

'Holiday' (39.5%) was the largest purpose for daytrip visitors to Mildura / Wentworth. 'Visiting friends and relatives (VFR)' (37.6%) was the 2nd largest purpose, followed by 'business' (14.3%).

Compared to YE Dec 21, 'VFR' increased by 26.2% pts whilst 'holiday' declined by 13.4% pts.

Activities



'Eat out, dine at a restaurant or cafe' (36.9%) was the most popular activity undertaken by daytrip visitors to Mildura / Wentworth.

Transport

'Private vehicle or company car' (92.5%) was the most popular transport used by visitors to Mildura / Wentworth. 'Aircraft' (7.5%) was the 2nd most popular.

Origin

Mildura / Wentworth received (55.2%) of daytrip visitors from regional Victoria. South Australia contributed (19.3%) and Melbourne tourism region (13.0%) of daytrip visitors to the region.

Age

'25 to 34 years' (29.2%) was the biggest age group of daytrip visitors to Mildura / Wentworth. '35 to 44 years' (21.8%) was the 2nd biggest age group, followed by '65 years and over' (14.8%).

Month travelled

June (16.9%) was the most popular month for a daytrip to Mildura / Wentworth. August (13.9%) was the 2nd most popular month to travel, followed by March (11.0%).

Total domestic travel

Visitors, nights and spend

Domestic visitors ('000)	YE Dec 18	YE Dec 19	YE Dec 20	YE Dec 21	YE Dec 22	Change on last year
Overnight visitors	548	579	261	397	488	+23.2%
Daytrip visitors	311	330	np	303	413	+36.4%
Total domestic visitors	859	909	481	699	902	+28.9%
Domestic nights ('000)						
Total domestic nights	1,597	2,047	840	1,131	1,322	+16.9%
Domestic spend (\$ million)					
Overnight spend	\$303	\$291	\$119	\$171	\$268	+57.4%
Daytrip spend	np	\$39	np	np	np	na
Total domestic spend	\$357	\$329	\$163	\$217	\$334	+53.7%

Mildura / Wentworth received 902,000 domestic **visitors** – up by 28.9% on YE Dec 21. Visitors spent over 1.3 million **nights** in the region – up by 16.9% on YE Dec 21.

In total, domestic visitors **spent** \$334 million on travel to Mildura / Wentworth – up by 53.7% on YE Dec 21.

 $Total\ domestic\ travel\ is\ the\ sum\ of\ domestic\ overnight\ and\ domestic\ day trip\ travel.$